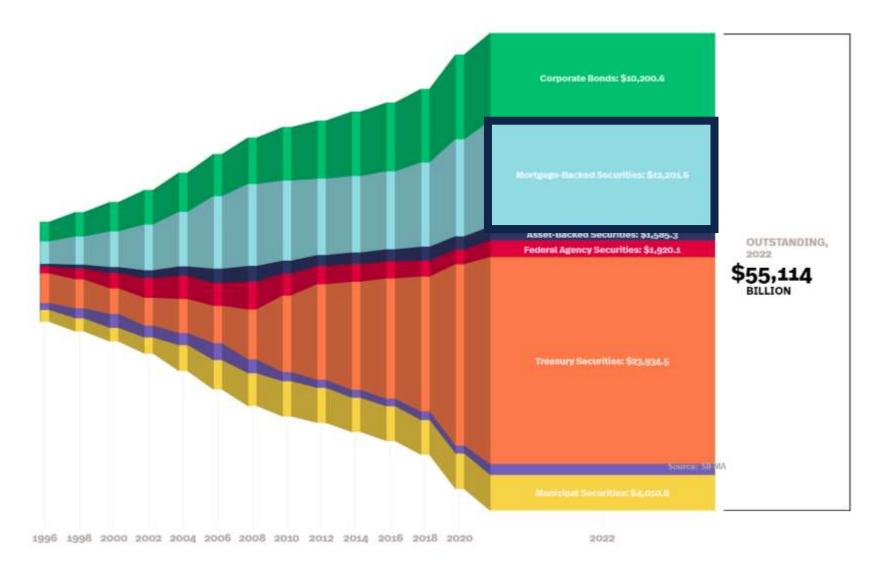


# EXECUTIVE BALANCE SHEET FORUM 2023 Part 2 - Investment Analytics, Strategies & Case Study Sasha Antskaitis, CFA Tom Evans, CFA

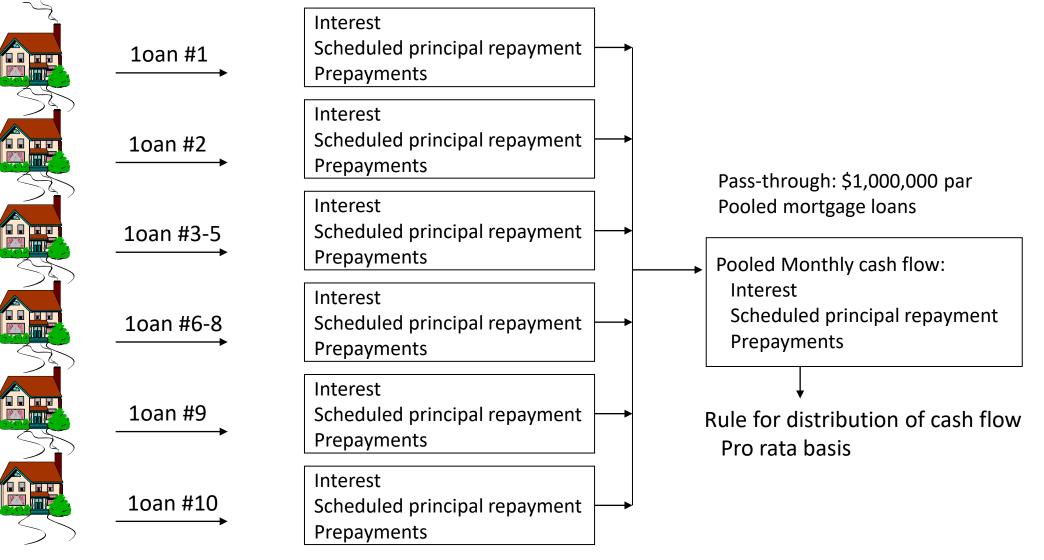


#### MORTGAGE-BACKED SECURITIES IS SECOND LARGEST SECTOR





#### **CREATION OF A PASS-THROUGH SECURITY**



Each loan is for\$100,000Total loan pool:1,000,000

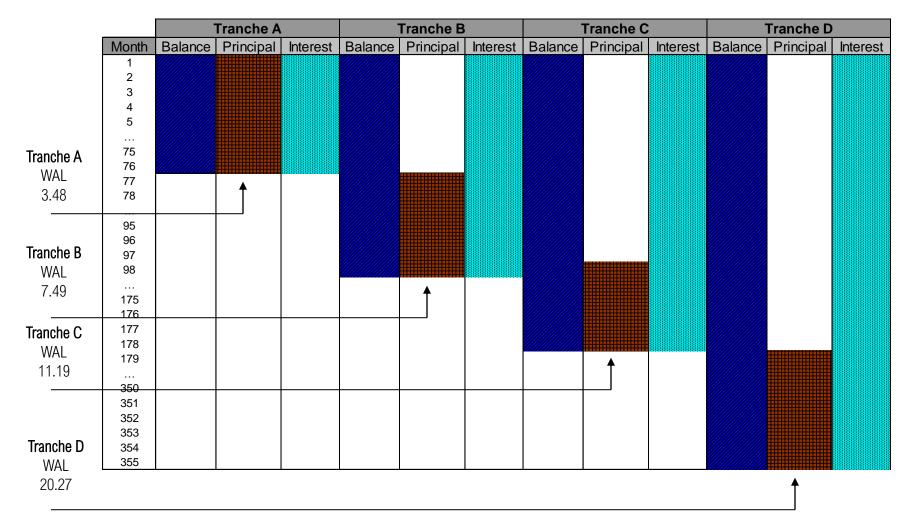


## MORTGAGE TICKER/COLLATERAL DESCRIPTION

							🖾 Moi	rtgage Tick	er Lookup	
Asset	Class	Securit	y Identif	ier Format			Examp	les		
All		[CUSIP	] <mtge></mtge>				312945	5LM8	<mtge></mtge>	
CMO /	ABS	[Issuer	] [Year-	Series] [Class] <	Mtge>		FNR 20	12-3 NP	<mtge></mtge>	
Pool		[Pool T	icker] [I	Pool Number] <m< td=""><td>tge&gt;</td><td></td><td>FG A96</td><td>632</td><td><mtge></mtge></td></m<>	tge>		FG A96	632	<mtge></mtge>	
Gener	ic	[Ticker	] [Coupo	n] [Age* OR Prod	duction Y	'ear] <mtge></mtge>	FGLMC	3.5 2011	<mtge></mtge>	
TBA		[Ticker	] [Coupo	n] [MM/YY] <mtg< td=""><td>e&gt;</td><td></td><td>FNCL 4</td><td>5/12</td><td><mtge></mtge></td></mtg<>	e>		FNCL 4	5/12	<mtge></mtge>	
*Age	can be sp					ed), N (Non-seaso	oned), M	(Moderate		
Seaso										
Pool	Tickers		Generic,	/TBA Tickers						
GN	GNMA 1		GNMA 1			FHLMC Gold				
G2	GNMA 2		GNSF	30-Year Fixed	FNCL	30-Year Fixed	FGLMC	ixed		
FH	FHLMC		GNJO	15-Year Fixed	FNCI	15-Year Fixed	FGCI	15-Year F	ixed	
FG	FHLMC G	old	GNMHB	Mobile Home B	FNCX	30/7 Balloon	FGFB	30/5 Ball	oon	
FN	FNMA		GNMHD	Mobile Home D	FNCT		FGSB	and the second se		
SBA	Small Bu	IS Ad	GNGP	Grad Payment	FNCN		FGTW	20-Year F		
CAN	Canadian	1	GNMA 2		FNGL	FHA/VA Guar	FGIOHO	10-Yr IO/	20 Amort	
	G2SI			30-Year Fixed	FNCOF			15-Yr IO/		
Agency CMO Tickers G2JO			G2JO	15-Year Fixed	FNCZ		FGIOH2 10-Yr IO/10 Amo		and the second	
FNR Fannie Mae G2AR				ARM	FNIONP	7-10 Year IO	FHLMC 7			
FHR	FHR Freddie Mac G2GP			Grad Payment	a contract of the second second second				ixed	
GNR	Ginnie M	ae	G2JM	30-Year Jumbo		15-20 Year IO	FHCI	15-Year F	ixed	
				Longo Common Longing (1992)			FHTPM	Tiered Pa		



#### CREATION OF A COLLATERALIZED MORTGAGE OBLIGATION



Source: Fixed Income Analysis. Frank J. Fabozzi

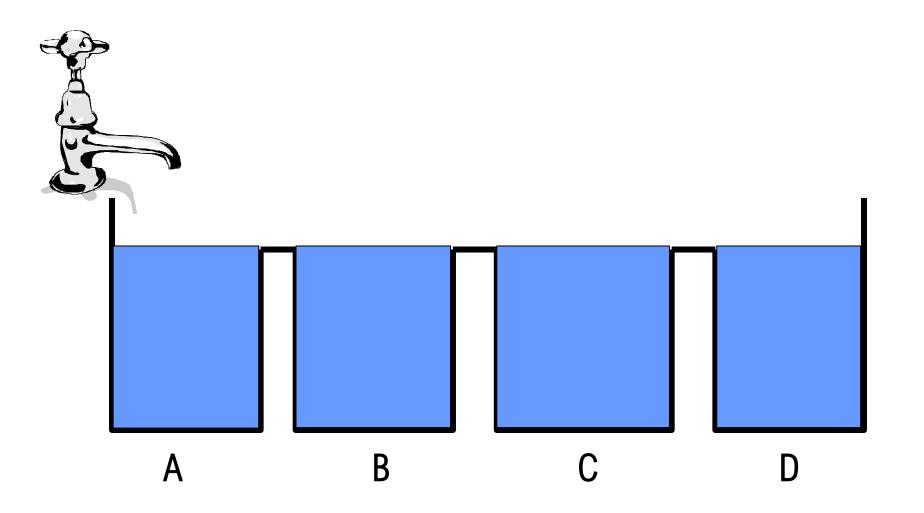


#### CMO CLASS TYPES

Type Definition	Type Definition	Type Definition	
1) AD Accretion Directed	24) INV Inverse Floater	47) RRN Reset Rate Note	
2) AFC Available Funds Class	25) IO Interest Only	48) RSET Resetting Security	
3) ARB Ascending Rate	26) IRC Interest Rate Contract Enhance	49) RSTD Reset Security	
4) ARS Auction Rate	27) LIQ Liquidity	50) RSTP Ratio Strip	
5) AS Accelerated Security	28) MEZ Mezzanine	51) RTL Retail	
6) CALL Call Option	29) MR Mandatory Redemption	52) SB Soft Bullet Maturity	
7) CAM Controlled Amortization Matu	30) NAS Non-Accelerated Security	53) SC Structured Collateral	
8) CMPLX Complex	31) NPR Non-Paying Residual	54) SCH Scheduled	70) W Weighted Average Coupon
9) CPT Component	32) NSJ Non-Sticky Jump	55) SEG Segment	71) XAC Index Allocation Class
10) CSTR Collateral Strip Rate	33) NTL Notional Principal	56) SEMI Semiannual Pav	72) XRESE Extended Reset
11) DCALL Date Callable	34) OC Over Collateralization	5 SEQ Sequential Pay	73) Z Accrual
12) DFRD Deferring Interest	35 PAC Planned Amortization Class	58) SJ STICKY JUMP	* Bloomberg Type
13) DGT Digital	36) PEC  Payment Exchange Certificate	59) SM Scheduled Maturity	
14) DLY Non Zero Day Delay	37) <b>PIP</b> Prepayment Interest Penalty	60) SNSTP Senior Strip	
15) DRB Descending Rate	38) PO Principal Only	61) SSNR Super Senior	
16) EXCH Exchangeable	39) PT Pass Through	62) SSUP Senior Support	
17) EXE Excess	40) PUT Put	63) STEP Stepped Rate Bond	
18) FLT Floater	41) PZ Partial Accrual	64) STP Pro-Rata Principal Strip	
19) FTV Fixed to Variable	42) R Residual	65) SUB Subordinated	
20) HAZ Hazard Bond	43) RAKE Rake Bond	66) SUP Support Bond	
21) HB Hard Bullet Maturity	44) REFI Refinancing Security	67) SWAP Swap	
22) HZ Deferred Balance Accrual	45) RFID Refinanced Security	68) TAC Target Amortization Class	
23) IAN Indexed Amortization Notes	46) RRI Risk Retention Interest	69) TBD To be determined	



#### **SEQUENTIAL-PAY CMO**





#### SEQUENTIAL-PAY VS. PAC BOND

#### **Sequential-Pay**

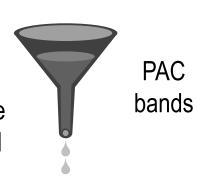
Weighted-average life can extend and contract depending on prepayment speeds

Prepayment		Averag	je life (in yea	ars) for	
Speed (PSA)	Collateral	Tranche A	Tranche B	Tranche C	Tranche D
50	15.11	7.48	15.98	21.02	27.24
100	11.66	4.90	10.86	15.78	24.58
165	8.76	3.48	7.49	11.19	20.27
200	7.68	3.05	6.42	9.60	18.11
300	5.63	2.32	4.64	6.81	13.36
400	4.44	1.94	3.70	5.31	10.34
500	3.68	1.69	3.12	4.38	8.35
600	3.16	1.51	2.74	3.75	6.96
700	2.78	1.38	2.47	3.30	5.95

Source: Fixed Income Analysis. Frank J. Fabozzi

#### PAC Bond

A planned amortization class (PAC) tranche has reduced weightedaverage life variability, the better protection provided by the support tranches.



	Prepayment	PAC	Support
	Speed (PSA)	Bond	Bond
	0	15.97	27.26
	50	9.44	24.00
$\left( \right)$	90	7.26	20.06
	100	7.26	18.56
	150	7.26	12.57
$\prec$	165	7.26	11.16
	200	7.26	8.38
	250	7.26	5.37
	300	7.26	3.13
	350	6.56	2.51
	400	5.92	2.17
	450	5.38	1.94
	500	4.93	1.77
	700	3.70	1.37



## FOUR MAJOR SOURCES OF PREPAYMENT RISK

→ Refinancing

- Ability to obtain a lower interest rate
- Home price appreciation (cash-out refis)
- Age of the loan
- Mortgage type
  - 30-year refinance into 20 and 15 year
  - ARMs refi into new ARMs or Fixed

#### → Housing Turnover

- Home price appreciation / Number of years since purchase
- Desire to move or upgrade / Employment mobility
- Mortgage rates

→ Default / Buyouts

 GSEs buy delinquent loans out of pools. Buy-outs are measured as the involuntary component of CPR speeds.

#### Curtailment

- Borrower elects to pay more than contractual payment.

# MORTGAGE ANALYTICS





## **BLOOMBERG YIELD TABLE**

The Bloomberg<sup>™</sup> Yield Table to the right has a wealth of information. In order to make more informed investment decisions, it is important to know what the information means (and what it doesn't mean).

**7** Topic

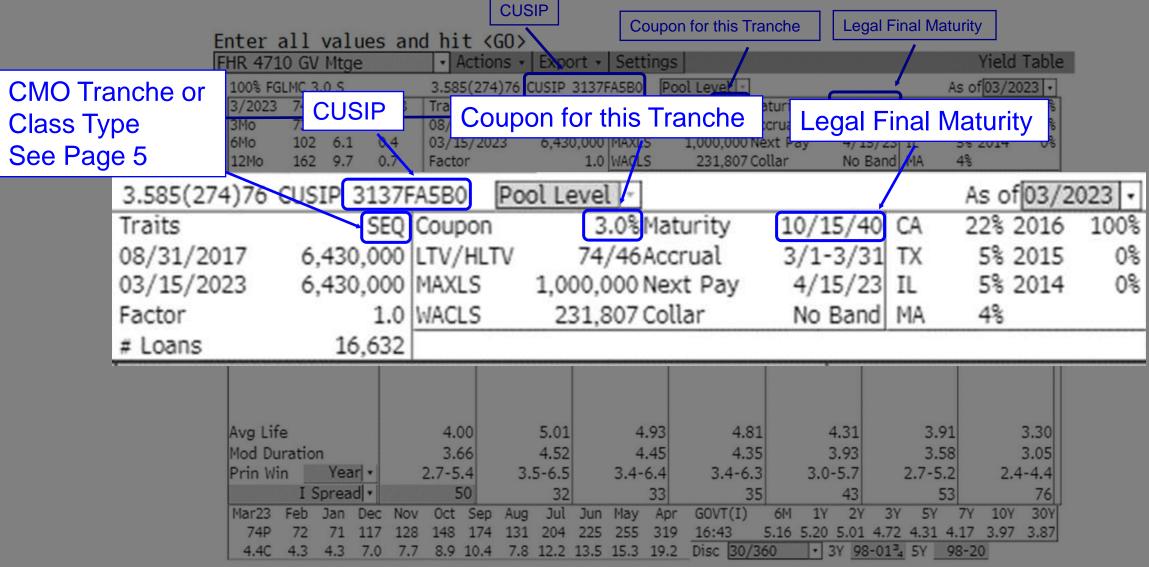
- Descriptive
- Historical
- Collateral
- Average Life
- Pricing Information
- Prepayments/Structure

nter a	all	val	ues	and																	
HR 471	.0 GV	Mtg	e		- A	ctio	ns •	Expo	ort 🔹	Sett	tings	S								Yield	Tabl
100% FG	LMC 3	.0 S			3.585	5(274	4)76 C	USIP	31378	ASB0	P	ool Level	· ·						As o	f03/20	023 -
3/2023	74P	4.4	IC (	0.3B	Traits	5			SEQ	Coup	on	3	.0%Ma	aturity	/	10/1	15/40	CA	22%	2016	100%
ЗМо	73	4.4	+ (	0.3	08/3	1/201	17	6,43	0,000	LTV/H	HLTV	74/	/46Ac	crual		3/1-	-3/31	TΧ	5%	2015	09
6Mo	102			0.4	03/1	5/202	23	6,43		MAXL		1,000,0			У	4/1	15/23	IL		2014	09
12Mo	162			0.7	Facto					WACL	S	231,8	07 Co	ollar		No	Band	MA	4%		
Life	357	19.	1 .		# Loa	ns		1	6,632												
	-		/00							Price-		a providence of						NUMBER OF		We find the	
Settle		3/10,	/23			F		4 CPR		5.6 0			CPR		7.2 (	CPR		.4 C		11.3	CPR
Indices	<u> </u>			C+0	i		300		C+20	10000		C+100		C-10	10.40		C-200	1	C PL-ACCO	300	
Vary	19		0	13	21 PS	A	100%	BAM	1	00% B	AM	100%	BAM	10	00% E	BAM	100	)% B/	AM	100%	BAM
Price		92-26	6 <sup>3</sup> s		5.0	1		4.63		4	.65		4.69		4	1.87		5.	.05		5.40
Avg Life	е				4.0	0		5.01		4	.93		4.81		4	1.31		3.	.91		3.30
Mod Du	ratio	n			3.6	6		4.52		4	.45		4.35		3	3.93		3.	58		3.05
Prin Wi	n	Yea	ir -	1	2.7-5.	4	3.	5-6.5		3.4-	6.4	3.4	1-6.3		3.0-	-5.7	2	2.7-5	5.2	2.4	1-4.4
	IS	prea	d -		5	0		32			33		35			43			53		76
Mar23	Feb	Jan	Dec	Nov	Oct	Sep	Aug	Jul	Jun	May	Ap			6M	1Y	21		5Y	-	10Y	30
74P	72	71	117		148	174	131	204	225	255	319	And an other Designation of the local division of the local divisi	and the second se	Contractor and Contractor	interio de miser	of some distances	4.72	And in case of the local division of the loc	and she was to be	the second s	3.8
4.4C	4.3	4.3	7.0	7.7	8.9	10.4	7.8	12.2	13.5	15.3	19.2	2_Disc	30/36	50	• 3	Y 9	8-0134	5Y	98-2	20	

HUB		ORS								
		Series	Tranch	е	NAM	E OF	СМО			
	Issuer						•••••			
		Enter all	values	and hit <	G0>					
		FHR 4710 GV		the second s	ns • Export	- Settings				Yield Table
		100% FGLMC 3	3.0 S	3.585(274	4)76 CUSIP 313	7FA5B0 Poc	ol Level		As of	03/2023 •
		3/2023 74P				Q Coupon	3.0% Matur		40 CA 22%	
		3Mo 73	4.4 0.3			/				2015 0% 2014 0%
		Issue	.7 0.7			0 WACL	nche lext		and MA 4%	
		Lite 35/	19.1	# Loans	16,63	2				
		Cattle	2/10/22	05	5 4 CDD	1) Price-to-Yie		7.0 000	0.4.000	11.2 (00)
		Settle 0 Indices	3/10/23	CF	5.4 CPR	5.6 CPR	5.9 CPR	7.2 CPR	8.4 CPR	11.3 CPR
		Vary	<b>1</b>	10 47	10 01	1 3 4 4			and the second se	100% BAM
				1K 4/	10 G	/ Mto	je			
						-				
			00.043	5.01					5.65	5.40
		Price	92-26 <sup>3</sup> 8	5.01	4.63	4.65	4.69	4.87	5.05	5.40
		Aver 1 if a		4.00	E 01	4.02	4.01	4.21	2 01	2 20
		Avg Life Mod Duratio		4.00 3.66	5.01 4.52	4.93 4.45	4.81 4.35	4.31 3.93	3.91 3.58	3.30 3.05
		Prin Win	Year +	2.7-5.4	3.5-6.5	3.4-6.4	3.4-6.3	3.0-5.7	2.7-5.2	2.4-4.4
		and the second se	Spread •	50	32	33	35	43	53	76
		Mar23 Feb		Nov Oct Sep	Aug Jul Ju	n May Apr	GOVT(I) 6	M 1Y 2Y	3Y 5Y 7Y	10Y 30Y
		74P 72		128 148 174			And in case of the local division of the loc	the second se	4.72 4.31 4.17	and the second design of the
		4.4C 4.3	4.3 7.0	7.7 8.9 10.4	7.8 12.2 13.	5 15.3 19.2	Disc 30/360	• 3Y <u>98-</u>	01 <sup>3</sup> 4 5Y 98-20	<u>,</u>



DESCRIPTIVE INFORMATION

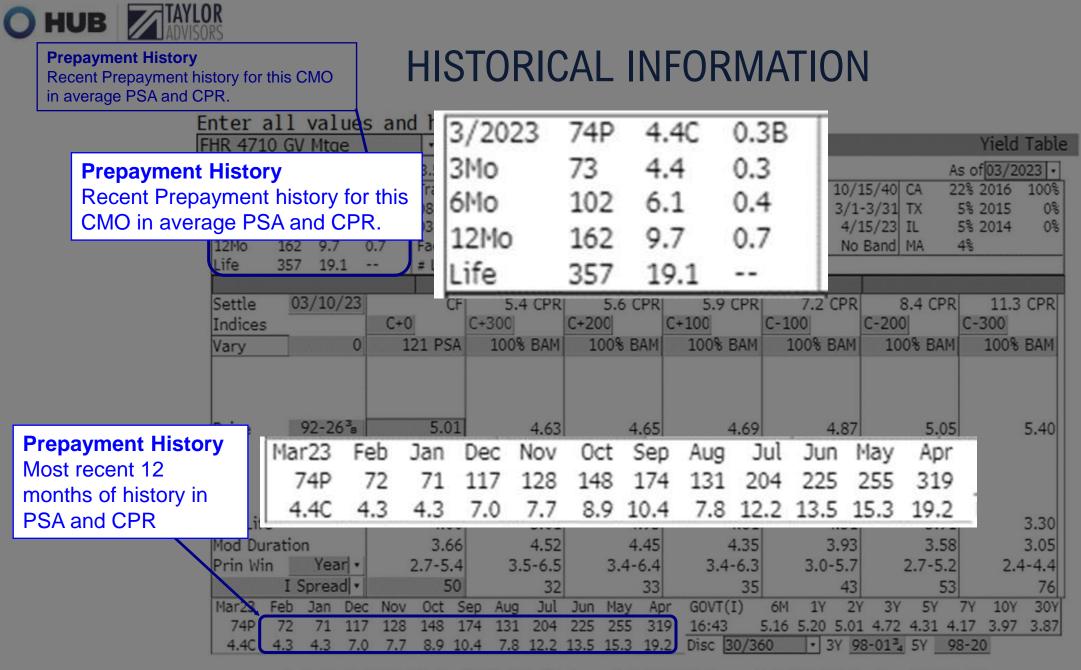


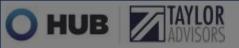


#### **DESCRIPTIVE INFORMATION**

Original Last Re	Origina	al Balance Remai	cipal Balance R riginal Dollars ining cipal	emaining Principal <b>Payment Inf</b> Next Pay = N Accrual = Acc 274)76 CUSIP 3	Next P Accrua ormation lext Payment crual Period f		ment Date riod for Pa er of Reco	rd	Dis Cui ent	ographic stribution rrent com ire deal - wn by stat	: position of broken	osition of roken
	3.585(274)	76 CUSIP 3	137FA5B0	Pool Le	evel -				AS 0	f 03/2	023 -	
	Traits		SEQ Coupo	n	3.0%M	aturity	10/19	5/40 CA	22%	2016	100%	
	08/31/2017	6,430,	000 LTV/H	LTV	74/46A0	ccrual	3/1-3	3/31 TX	5%	2015	0%	
	03/15/2023	6,430,	000 MAXLS	1,0	00,000 Ne	ext Pay	4/1	5/23 IL	5%	2014	0%	
	Factor		1.0 WACLS	2	31,807 Co	ollar	No E	Band MA	4%			
	# Loans	16,	632									
		Price 92-26	5 <sup>3</sup> 8 5.01	4.63	4.65	4.69	4.87	5.05	5.40			
		Avg Life	4.00		4.93	4.81	4.31	3.91	3.30			
		Mod Duration Prin Win Yea	3.66 r • 2.7-5.4	4.52 3.5-6.5	4.45 3.4-6.4	4.35 3.4-6.3	3.93 3.0-5.7	3.58 2.7-5.2	3.05			
		I Spread		32	33	35	43	53	76			
			Dec Nov Oct S		Jun May Apr	GOVT(I) 6M	1Y 2Y	3Y 5Y 7Y	10Y 30Y			
		74P 72 71 4.4C 4.3 4.3	117 128 148 1 7.0 7.7 8.9 10		225 255 319 13.5 15.3 19.2	Address of the Owner of the Own		4.72 4.31 4.17 01 <sup>3</sup> 4 5Y 98-2	and a particular in the local division of the local division of the local division of the local division of the			
		2010 Contraction (1997)							~			1

Collateral Description ECLMC – Ereddia Max 30 Vr Eixed Pate	
rolivic = rieuule wax su fi rixeu Rale ——	
3 = Collateral Coupon WAC(WAM) CAGE	
Letter = degree of seasoning	
N=New (0 - 29 months) WAC(WAM) CAGE	
M=Moderately Seasoned (30-59 months) hit <go> WAC = Weighted Average Coupon = rate homeowners are paying = 3.58</go>	%
<b>S</b> = Seasoned (60+ months) WAM = Weighted Average Maturity of the loans = 274 months	
3.585(274)76 CAGE = Collateral Age = Average age of loans = 76 months	
3/2023 74P 4.4C 0.3B Traits SEQ Coupon 3.0s Maturity 10/15/40 CA 22% 2010 100% 3 = Collateral 3Mo 73 4.4 0.3 08/31/2017 6,430,000 LTV/HLTV 74/46Accrual 3/1-3/31 TX 5% 2015 0%	
3 = Collateral Coupon         3Mo         73         4.4         0.3         08/31/2017         6,430,000         LTV/HLTV         74/46Accrual         3/1-3/31         TX         5% 2015         0%           6Mo         102         6.1         0.4         03/15/2023         6,430,000         MAXLS         1,000,000 Next Pay         4/15/23         IL         5% 2014         0%	
Letter = FHR 4710 GV Mtge    Actions   Export  Settings	
degree of 100% FGLMC 3.0 S 3.585(274)76 CUSIP 3137FA5B0 Pool Level *	
Vary         0         121 PSA         100% BAM         100% BAM         100% BAM         100% BAM         100% BAM           N=New (0 -	
29 months)	
M=Moderatel         Price         92-26 <sup>3</sup> 5.01         4.63         4.65         4.69         4.87         5.05         5.40	
y Seasoned (30-59	
months)	
S =         Avg Life         4.00         5.01         4.93         4.81         4.31         3.91         3.30           Mod Duration         3.66         4.52         4.45         4.35         3.93         3.58         3.05	
Seasoned Prin Win Voart 27-54 35-65 34-64 34-63 30-57 27-52 24-44	
(60+ months) I Spread • 50 32 33 35 43 53 76	
Mar23 Feb Jan Dec Nov Oct Sep Aug Jul Jun May Apr GOVT(I) 6M 1Y 2Y 3Y 5Y 7Y 10Y 30Y	
74P       72       71       117       128       148       174       131       204       225       255       319       16:43       5.16       5.20       5.01       4.72       4.31       4.17       3.97       3.87         4.4C       4.3       4.3       7.0       7.7       8.9       10.4       7.8       12.2       13.5       15.3       19.2       Disc       30/360       •       3Y       98-01 <sup>3</sup> / <sub>4</sub> 5Y       98-20	





#### STRUCTURE

#### **Prepayment Forecasts**

Bloomberg Agency Model forecasts for prepayments given a change in rates. These are **predictions** only. Example: If rates decline 200 bp, the model's forecast for this collateral is a speed of 8.4 CPR.

	FHR 4710 GV Mtg 100% FGLMC 3.0 S	3.585(27- 4C 0.3B Traits	GO> ons • Export • Settin 4)76 CUSIP 3137FA5B0 SEQ Coupon •to-Yield	Pool Level	turity 10/15/40  CA	Yield Table As of 03/2023 • 22% 2016 100%	
CF	5.4 CPR	5.6 (	CPR 5.9	CPR	7.2 CPF	8.4 CP	R 11.3 CPR
C+0	C+300	C+200	C+100	C-	-100	C-200	C-300
121 PSA	100% BAM	100% E	3AM 100%	BAM	100% BAM	100% BA	M 100% BAM
	Price 92-2	.6³s 5.01	4.63 4.6	5 4.69	4.87	5.05 5.40	
		ad • 50 Dec Nov Oct Sep 117 128 148 174	5.01 4.9 4.52 4.4 3.5-6.5 3.4-6. 32 3 0 Aug Jul Jun May 4 131 204 225 255 3 4 7.8 12.2 13.5 15.3 1	5 4.35 4 3.4-6.3 3 35 Apr GOVT(I) 319 <u>16:43 5</u>	3.93 3.0-5.7 43 6M 1Y 2Y 3Y .16 5.20 5.01 4.72 4.		

	Weighted Avera AvgLife = The we principal.	<b>ge Life (WAL):</b> ighted average tim	ne to the return of	the FE			
Weighted Average Life (WAL): AvgLife = The	FHR	00/01/201/ 0	,430,000 MAXLS 1	Maturity 10/1 	Yield T           As of         03/202           15/40         CA         22% 2016         1           -3/31         TX         5% 2015         1           15/23         IL         5% 2014         1           Band         MA         4%         4%	No. of Concession, Name	
weighted average time to the return of the principal.		# Loans CF 5.4 C C+0 C+300	C+200 C+.	5.9 CPR 7.2 CPR 00 C-100	C-200 C-300		
Avg Life	4.00	5.01	4.93	4.81	4.31	3.91	3.30
Mod Duration	3.66	4.52	4.45	4.35	3.93	3.58	3.05
Prin Win Year •	2.7-5.4	3.5-6.5	3.4-6.4	3.4-6.3	3.0-5.7	2.7-5.2	2.4-4.4
I Spread •	50	32	33	35	43	53	76
The yield of the CMO will likely be compared to a	Avg Life Mod Duration Prin Win Year		.01 4.93 .52 4.45	4.81 4.81 4.35 3.93		.30	
treasury with a maturity close to the WAL.	I Spread - Mar23 Feb Jan Dec M 74P 72 71 117 1	50 D lov Oct Sep Aug 13 128 148 174 131 2	<sup>nd</sup> number: Numb	er of years in which y er of years in which y nent Assumptions)			
				00 Germany 49 69 9204 1210 Ho 8 2000 Copyright 2023 B SN 480842 EST GMT-5:	ng Kong 852 2977 6000 loomberg Finance L.P. 00 H899-42-165 07-Mar-2023 16	5:44:36	

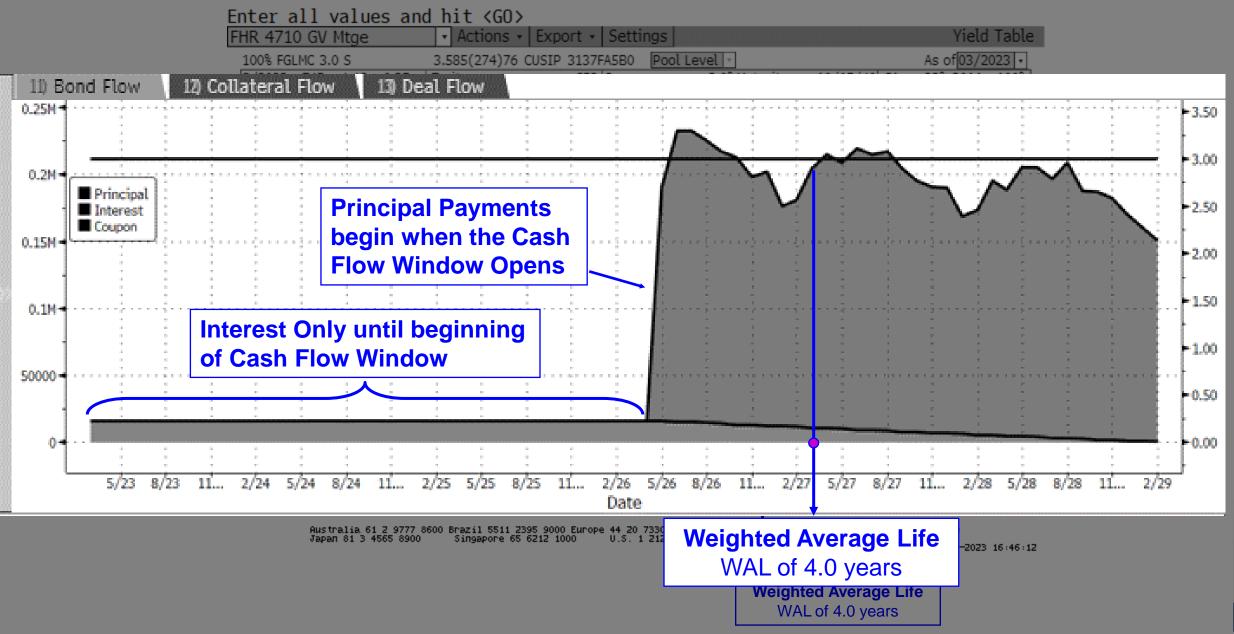
#### Date Window:

1st number: Number of years you can expect to receive your next principal payment 2<sup>nd</sup> number: Number of years you can expect to receive your final principal payment (Based on Prepayment Assumptions)

• HUB • HUB Yields: The quoted the left, and	based on	the prepayr		-	IG	with mat	s: ted spread to turity close to life of the CI	the weighte	-
Cattle	02/10/22		E 4 CDD	1) Price-to-1	and the second se	Example	e: 4 Year Tsy	v yield = 4.51	
Settle Indices	03/10/23	CF C+0	5.4 CPR C+300	5.6 CPR C+200		C-1	4.51 +.50	= 5.01	
Vary	0	121 PSA	100% BAM	100% BAM	100% BAM	100% BAM	100% BAM	100% BAM	se to of the
Dollar P Price	92-26 <sup>3</sup> 8	5.01	4.63	4.65	4.69	4.87	5.05	5.40	l = 4.51 1
Spread Type I = Interpolate Treasury 0 A = Actual Tre	ed Curve								
		4.00		4.93			3.91	3.30	
Mod Durat Prin Win	ion Year •	3.66 2.7-5.4					3.58 2.7-5.2	3.05	
	Spread •	2.7-5.4	<u>3.5-6.5</u> 32	3.4-6.4			53	2.4-4.4	
Mar23 Feb 74P 72 4.4C 4.3	) Jan Dec 2 71 117	Nov 128 7.7 Trea time	<b>ISURY CURVE</b> ISURY CURVE ( the table wa	at the sprinted	or GOVT(I) 9 16:43 9 .2 Disc <u>30/36</u>	6M 1Y 2Y 5.16 5.20 5.01	3Y 5Y 7 4.72 4.31 4.1 3-01 <sup>3</sup> 4 5Y 98-	Y 10Y 30Y 7 3.97 3.87	19



#### **CASH FLOW GRAPH**



# PAC CMOs ARE NOT CREATED EQUAL VECTOR ANALYSIS



#### STRUCTURE AT VARIOUS PSA SPEEDS

Enter all values and hit <go></go>	
FNR 23-4 PH Mtge   Actions   Export  Settings	Yield Table
100% FNCL 6.5 N 7.477(357)3 CUSIP 3136BPYV7 Pool Level *	As of 03/2023 -
3/2023 682P 4.1C 0.0B Traits AD,PAC Coupon 5.0% Maturity 6/25/52 NC	14% 2023 0%
3Mo 02/28/2023 20,996,000 LTV/HLTV 84/84Accrual 3/1-3/31 CA	10% 2022 100%
6Mo 03/25/2023 20,932,427 MAXLS 970,000 Next Pay 4/25/23 FL	9%
12Mo Factor 0.99697213 WACLS 405,476 Collar 154-296 WA	9%
Life 682 4.1 # Loans 277	
1) Price-to-Yield	
Settle 03/27/23 0 MED +300 MED +200 MED +100 MED -100 MED -200 ME	ED -300 MED
Vary 0 375 PSA 119 PSA 141 PSA 216 PSA 734 PSA 1057 PS	5A 1219 PSA
Price 100-20 = 4.80 4.85 4.83 4.83 4.65 4.5	53 4.48
Avg Life 4.51 5.78 5.43 5.32 2.67 2.0	03 1.82
inod Duration 3.84 4.73 4.47 4.39 2.42 1.0	58 1.70
Prin Win Year 0.1-11.4 0.1-14.0 0.1-14.0 0.1-14.0 0.1-5.9 0.1-4	.0 0.1-3.4
	51 38
Mar23 Feb Jan Dec Nov Oct Sep Aug Jul Jun May Apr GOVT(I) 6M 1Y 2Y 3Y 5Y	7Y 10Y 30Y
682P 14:26 4.84 4.50 4.04 3.84 3.63	
4.1C Disc 30/360 * 3Y 102-06 5Y 1	



#### STRUCTURE AT STATIC CPR SPEEDS

Enter al	11 \	/alu	ies	and	l hit	t <(	GO>														
FNR 23-4	PH	Mtge	;		- A	ctior	ns 🔹	Expo	ort 🔹	Set	tings									Yield	Table
100% FNCI	L 6.5	N			7.47	7(35	7)3 C	USIP	3136	BPYV7	7 Po	ol Leve	el 🕘						As (	of 03/20	)23 -
3/2023	682P	4.1C	0	.0B	Traits			AD	,PAC	Coup	on		5.0% Ma	-		6/2	5/52	NC	14%	2023	0%
ЗМо				-	02/28			20,996	*	· ·			1/84Ac				3/31			2022	100%
6Mo				-	03/25	/202		20,932		1			,000 Ne		iy 🛛	-	5/23		98		
12Mo				-	Factor	r	(	).9969	7213	WACL	.S	405,	,476 Co	ollar		154	-296	WA	98	i	
Life	682	4.1		-	# Loa	ns			277												
									1)	Price	-to-Yi	eld									
Settle	03,	/27/2	23		C	F		CF			CF		CF			CF			CF		CF
Vary			0		10 CPF	2	6	CPR		12 (	CPR	10	5 CPR		20 (	PR		25 C	PR	30	CPR
Price	100	0-201	58		4.84	1		4.86		2	1.84		4.82		2	1.78		4	.71		4.64
Avg Life					5.6	1		6.32		5	5.51		5.18		4	4.15		3	.27		2.67
mod Dura	ation				4.0			5.08			+.52		4.27			5.53			.87		2.39
Prin Win				0.	1-14.		0.1	-14.0		0.1-1	14.0	0.1	-14.7		0.1-1	1.8		0.1-	9.4	0.1	L-7.7
	I Sp	read	•		122	2		126			122		120			106			90		74
Mar23 F	eb J	lan l	Dec	Nov	0ct	Sep	Aug	Jul	Jun	May	Apr	GOV	T(I)	6M	1Y	2Y	3Y	5	۲ Y	/ 10Y	30Y
682P												14:2					3.84				3.69
4.1C												Disc	30/36	50	× 5	SY 10	)1-20 <sup>:</sup>	7Y	102-1	16-	



#### CMO DEAL STRUCTURE

FNR 2023-4 PH Mtge							Deal Summary
100% FNCL 6.5 N 7.477	(357)3 CUSIP	3136BPY\	/7 Pool Le	vel			
Orig Amt 107,353,159	Orig Speed	1 2	25 PSA		Gro	oup 2: 30Y	R/6.5/FNMA/G2
Priced 02/23/2023	1 mo Hist	682.	46 PSA	03/01/2023			
Dated MIXED	Default	3	75 PSA	0 BAM		01	rig 03/01/2023
Settled 02/28/2023	P	PAC% S	SUP/PAC %	SUP % Other %	WAC	7.47	76 7.4771
First Pay 03/25/2023	Orig	84.1		15.9	WAM	29y 10	0m 29y 09m
03/23 Amt 106,897,277	Curr	84.2		15.8	Age	00y 02	2m 00y 03m
CF Class Tranche Description	Cpn	Orig Mty	Curr(000)	Original(000)	Factor	OWAL	Curr Band As Of
<ol> <li>Y PF FLT, AD, PAC</li> </ol>	5.150	03/25/53	67,538	67,729	0.9972	6.30	153-293 03/23
2) Y PH AD, PAC	5.000	06/25/52	20,932	20,996	0.9970	5.40	154-296 03/23
3) Y PJ AD, PAC	5.000	03/25/53	1,580	1,580	1.0000	18.00	69-294 03/23
<ol> <li>Y PK EXCH, AD, PAC</li> </ol>	5.000	03/25/53	22,513	22,576	0.9972	6.30	153-295 03/23
5) Y PS IO, INV, NTL, AD, PAC	1.850	03/25/53	67,538	67,729	0.9972	6.30	153-293 03/23
6) Y PZ Z, SUP	6.500	03/25/53	16,847	17,048	0.9882	11.10	

# 16% of the deals supports cash flow stability of the remaining 84%



## PREPAYMENT VECTOR...

Is a customized path of prepayment assumptions

- Dimensions: Prepayment speed and Length of time
- The Enables to analyze different prepayment scenarios
- Uses more than one prepayment constant
- ✓ Stress-tests the CMO deal structure
- Helps uncover "hidden" risks of a mortgage security



## FAST/SLOW PREPAYMENT VECTOR

Prepay Vectors			
Name FAST-SL	OW		Type CPR - D My Vectors
Text Inp	out 35 6R 20	) 3R 15 3R	R 10 3R 6
Formatte Start Proje		Scaler	100%
Rate	Months	S/R	40
35.00	6	Ramp	- 35
20.00			- 30
15.00		-	- 25 - \
10.00		_	
6.00		-	- 20
			15 10 5
			0
			0 20 40 60 80 100
Reset	1		1) Apply Cancel

#### Let's model a Fast/Slow vector.



#### CMO WITH THE PREPAYMENT VECTOR

#### Enter all values and hit <GO>

		ur uc	<u> </u>						Catti								Viald	Tabla
FNR 23-4 F	РНМ	itge		• A	CEIOI	ns 🛛 🛛 E	хро	nt 🔻	Setti	ngs							riela	Table
100% FNCL	6.5 N			7.47	7(35	7)3 CUS	SIP 3	31368	BPYV7	Poo	l Level 🖓						of03/20	)23 -
3/2023 6	82P 4	4.1C	0.0B	Traits			AD	,PAC	Coupor	۱	5.0% Ma	aturity	6/	25/52	NC	14%	2023	0%
3Mo				02/28					LTV/HL	.TV	84/84Ac			-3/31			2022	100%
6Mo				03/25	5/202	23 20	,932	,427	MAXLS		970,000 Ne	ext Pay	y 4/3	25/23	FL	98		
12Mo				Facto	r	0.9	9697	7213	WACLS		405,476 Co	ollar	154	4-296	WA	9%		
Life 6	82 4	4.1		# Loa	ns			277										
								1)	Price-to	o-Yiel								
Settle	03/2	27/23		C	F		CF		(	CF	CF		CF			CF		CF
Vary	1	0	100 F	AST-SI	J	6 0	PR		12 CP	R	16 CPR		20 CPR		25 C	PR	30	CPR
Price	100	-20 <sup>5</sup> 8		4.9			.86		4.8		4.82		4.78		4	.71		4.64
Avg Life				9.3	2	6	.32		5.5	51	5.18		4.15		3	.27		2.67
Mod Durat	tion			6.6	3	5	.08		4.5	52	4.27		3.53		2	.87		2.39
Prin Win			0	.1-24.	9	0.1-1	4.0	(	0.1-14	.0	0.1-14.7	0	).1-11.8		0.1-	9.4	0.1	-7.7
] ]	I Spr	ead 🔹		13	7		126		12	22	120		106			90		74
Mar23 Fel	b Ja	n De	c Nov	Oct	Sep	Aug .	Jul	Jun	May	Apr	GOVT(I)	6M	1Y 2	/ 3Y	5Y	/ 7Y	/ 10Y	30Y
682P -													4.50 4.04					3.69
4.1C -											Disc 30/36	50	• 7Y 1	02-16	10Y	99-20	5+	

Australia 61 2 9777 8600 Brazil 5511 2395 9000 Europe 44 20 7330 7500 Germany 49 69 9204 1210 Hong Kong 852 2977 6000 Japan 81 3 4565 8900 Singapore 65 6212 1000 U.S. 1 212 318 2000 Copyright 2023 Bloomberg Finance L.P. SN 480842 EDT GMT-4:00 H606-42-161 22-Mar-2023 14:29:16

## Average life extends an additional 3 years vs. static 6 CPR scenario

# LOAN COLLATERAL SELECTION





## DRIVERS OF PREPAYMENT SPEEDS

## ↗ Primary Factors

- Coupon or GWAC
- Type (Term)
- Seasoning

→ Secondary Factors

• GEO

- Loan Size
- Owner/Investor Allocation
- Servicer
- LTV/FICO



#### SPECIFIED COLLATERAL EXAMPLES

	_											
FNCL 5.0 New WALA	FN MA4806	5.00	5.66	1	360	+ 1/32 vs. FN 5s	145	96.617	5.51	9.88	2.9	6.7
FNCL 5.0 85k Max	FN FS3051	5.00	5.81	4	352	+2 8/32 vs. FN 5s	110	98.828	5.19	8.62	5.4	8.3
FNCL 5.0 110k Max	FR SD1786	5.00	5.75	3	355	+1 27/32 vs. FN 5s	117	98.422	5.25	8.91	4.8	7.9
FNCL 5.0 150k Max	FN BW6304	5.00	5.93	3	356	+1 vs. FN 5s	131	97.578	5.40	8.72	5.8	8.3
FNCL 5.0 175 Max	FN BW9851	5.00	5.89	3	357	+ 18/32 vs. FN 5s	138	97.141	5.46	9.09	4.4	7.8
FNCL 5.0 100% NY	FN BW9911	5.00	5.74	1	360	+ 7/32 vs. FN 5s	137	96.797	5.45	10.75	2.3	5.8
FNCL 5.0 100% Investor	FR SD1623	5.00	5.94	3	357	+ 8/32 vs. FN 5s	142	96.813	5.48	9.73	3.8	6.9
FNCL 5.0 95 HLTV	FN CB4573	5.00	5.92	3	356	+ 7/32 vs. FN 5s	143	96.797	5.49	9.69	2.7	7.0
FNCL 4.5 New WALA	FN MA4805	4.50	5.23	1	360	+ 1/32 vs. FN 4.5s	127	94.006	5.34	10.52	2.0	5.9
FNCL 4.5 85k Max	FN FS2897	4.50	5.29	4	349	+1 24/32 vs. FN 4.5s	110	95.719	5.18	8.77	5.1	7.9
FNCL 4.5 125k Max	FN CB4337	4.50	5.34	4	356	+1 7/32 vs. FN 4.5s	117	95.172	5.24	9.28	4.2	7.3
FNCL 4.5 150k Max	FN BW6292	4.50	5.46	3	357	+ 28/32 vs. FN 4.5s	123	94.844	5.30	9.19	4.9	7.5
FNCL 4.5 175 Max	FN BW6294	4.50	5.47	3	356	+ 22/32 vs. FN 4.5s	125	94.656	5.32	9.35	4.8	7.3
FNCL 4.5 200 Max	FR SD1804	4.50	5.42	2	359	+ 14/32 vs. FN 4.5s	127	94.391	5.33	9.76	2.7	6.8
FNCL 4.5 100% NY	FN FS3102	4.50	5.38	2	359	+ 12/32 vs. FN 4.5s	114	94.344	5.24	11.38	1.4	5.0
FNCL 4.5 100% Investor	FN CB3918	4.50	5.45	6	354	+ 6/32 vs. FN 4.5s	131	94.141	5.37	9.81	3.5	6.6
FNCL 4.5 95 HLTV	FR RA7642	4.50	5.42	4	355	+ 4/32 vs. FN 4.5s	130	94.078	5.35	10.12	2.4	6.3
FNCL 4.0 New WALA	FN MA4700	4.00	4.90	4	355	+ 1/32 vs. FN 4s	109	91.164	5.18	10.92	1.9	5.3
FNCL 4.0 85k Max	FN FS2445	4.00	4.57	6	351	+1 15/32 vs. FN 4s	110	92.594	5.19	8.75	5.3	7.8
FNCL 4.5 125k Max	FN FS2123	4.00	4.66	6	353	+1 2/32 vs. FN 4s	116	92.172	5.24	8.91	4.8	7.6
FNCL 4.0 150k Max	FN FS3097	4.00	4.79	7	351	+ 30/32 vs. FN 4s	118	92.063	5.26	8.89	5.0	7.6
FNCL 4.0 175k Max	FN FS3124	4.00	4.88	4	353	+ 21/32 vs. FN 4s	114	91.766	5.19	9.91	3.0	6.3
FNCL 4.0 200k Max	FR RA7915	4.00	4.96	3	357	+ 15/32 vs. FN 4s	111	91.594	5.17	10.34	2.4	5.9
FNCL 4.0 100% NY	FR SD1720	4.00	4.92	3	358	+ 4/32 vs. FN 4s	92	91.250	5.06	12.21	1.1	4.1
FNCL 4.0 100% Investor	FR SD1426	4.00	4.82	6	355	+ 5/32 vs. FN 4s	115	91.281	5.21	10.38	2.7	5.8
FNCL 4.0 100% High LTV	FR RA7549	4.00	4.92	5	354	+ 4/32 vs. FN 4s	118	91.250	5.24	10.20	2.2	6.0
FNCL 3.5 New WALA	FR SD8264	3.50	4.39	2	359	+ 3/32 vs. FN 3.5s	89	88.188	5.00	11.43	1.3	4.7
FNCL 3.5 85k Max	FN FS1184	3.50	4.08	9	348	+1 14/32 vs. FN 3.5s	113	89.547	5.23	8.41	5.7	8.1
FNCL 3.5 150k Max	FR SD1585	3.50	4.23	7	352	+ 28/32 vs. FN 3.5s	113	88.984	5.21	9.09	4.5	7.2
FNCL 3.5 200k Max	FN CB3127	3.50	4.33	9	351	+ 18/32 vs. FN 3.5s	118	88.672	5.26	9.13	4.5	7.1
FNCL 3.5 225k Max	FN FS1206	3.50	4.25	8	351	+ 11/32 vs. FN 3.5s	119	88.453	5.27	9.26	3.6	6.9
FNCL 3.5 100% NY	FN CB2913	3.50	3.92	10	349	+ 3/32 vs. FN 3.5s	92	88.203	5.02	11.21	2.1	4.5
FNCL 3.5 100% FL	FN FS1173	3.50	4.26	12	347	+ 18/32 vs. FN 3.5s	117	88.656	5.25	9.18	4.6	7.0
FNCL 3.5 100% InvProp	FN CB3417	3.50	4.24	7	353	+ 10/32 vs. FN 3.5s	93	88.416	5.02	10.97	2.3	5.0
FNCL 3.5 100% High LTV	FN CB3770	3.50	4.16	6	353	+ 5/32 vs. FN 3.5s	102	88.266	5.09	10.60	1.7	5.3



## DRIVERS OF PREPAYMENT SPEEDS

	30 Yea	ar MBS	
Collateral Info	Option 1	Option 2	Option 3
Servicer	100% Quicken	20% Wells Fargo	15% PNC
MAX Loan Size	\$1,100,000	\$600,000	\$110k MAX
Number of Loans	30	300	500
GEO %	100% California	30% California	100% New York
Owner Occupied %	100%	95%	90%
Seasoning	Brand New	<1 Yr Seasoned	3 Yrs Seasoned





#### GENERIC 30 YEAR MBS

R SD831	10 Mt	ge		• Ac	tions 🔹 Expo	ort 🔹 Setting	IS			Yield Table
100% FNC	L 6.5	Ν		7.439	(356)2 CUSIP	3132DWGT4 🖡	ool Level -		A	s of 03/2023 🔹
3/2023	3123	P12.5C	0.0B	Traits	CL, Super, 30	/360 Coupon	6.5% Ma		1/53 CA 1	48 2023 448
3Mo				02/01/	· · · · ·	9,423 LTV/HLTV	-	-		6% 2022 56%
6Mo				03/25/		3,048 MAXLS	1,089,000 Ne	ext Pay 5/2		5% 2021 0%
12Mo		 40 E		Factor		9226 WAOLS	463,339		TX	5%
Life	3123	12.5		# Loan:	5	479	20-1-1			
Settle	04	/13/23	. 2	4.4 CPR	6.9 CPR	1) Price-to-\ 8.5 CPR		31.1 CPR	44.8 CPR	60.6 CPR
Indices	<u> </u>	/ 10/ 20	C+I		C+300	C+200	C+100	C-100	C-200	C-300
Vary		0		0% BAM	100% BAM	100% BAM	100% BAM	100% BAM	100% BAM	100% BAM
vary		<u>`</u>	· · · · ·	OU DAII.	1000 DAII	1000 DAIL	1000 0411	1000 DAIL	1000 0411	1000 0411
Price		103-01		5.35	6.06	6.01	5.83	4,99	4.23	3.09
		100 01				0101	0.00		1120	
Avg Life				3.43	10.05	8.78	6.00	2.61	1.66	1.06
Mod Dur	ation			2.81	6.60	6.00	4.54	2.20	1.50	1.02
Prin Win		Year •	-1 -	).1-29.6	0.1-29.6	0.1-29.6	0.1-29.6	0.1-29.6	0.1-29.6	0.1-29.6
	I Sp	pread •		151	249	242	217	103	1	-136
1	Feb .	Jan De	ec Nov	Oct S	ep Aug Jul	Jun May Ap		6M 1Y 2Y		7Y 10Y 30Y
3123P								4.82 4.49 4.08		
12.5C			-				Disc 30/36	50 📑 3Y 1	02-01 <sup>:</sup> 5Y 99-	24-4



#### 20 YEAR MBS

N MA496	69 Mt	tge			· Ac	ctions ·	- Expo	rt 🔻	Setting	gs						Yie	ld Table
100% FNC	CT 6 N				6.943	3(237)1	CUSIP	31418	BEQX1 (	Pool	Level 🔹					As of 03,	/2023 -
3/2023	171P	0.3C	0.0	B	Traits		CT, 30	/360	Coupon		6.0% Ma	aturity	2/	1/43 0	A 2	23% 202	3 85%
ЗМо					02/01	/2023	7,363	3,475	LTV/HLT	V	63/63Ac	crual 4	4/1-	·4/30 T	Х	23% 202	2 15%
6Mo					03/25	/2023	7,340	5,918	MAXLS		525,000 Ne	ext Pay	5/2	5/23 F	L	9%	
12Mo					Factor		0.997	7515	WAOLS		303,113			N	IJ	6%	
Life	171	0.3			# Loan	ns		31									
									Price-to-								
Settle	04	/13/2			.6 CPF	2 6	.0 CPR		8.1 CPR	2	10.2 CPR	18.2 C			3 CPF	21	L.9 CPR
Indices				C+0		C+300		C+20	00	C+	100	C-100		C-200		C-300	
Vary			0	100	)% BAM	1 100	D% BAM	10	00% BAM	1	100% BAM	100% B/	AM	100	δ BAΝ	1 100	0% BAM
Price		2-211	3		5.33		5.56		5.51		5.44		.16		5.08		5.02
Avg Life					5.21		8.04		7.10		6.25		.16		3.78		3.53
Mod Dur	ation				4.11	1	5.90		5.36	5	4.83	3.	.37		3.10	D	2.92
Prin Win		Year	•	0.	1-19.7	7 0.	.1-19.7		0.1-19.7	7	0.1-19.7	0.1-19	9.7	0.1	1-19.7	7 0	.1-19.7
	I Sp	pread	•		166	5	194		187	7	179	1	.40		128	З	119
	Feb .	Jan D	ec l	Nov	Oct :	Sep Au	g Jul	Jun	May A	pr	GOVT(I)	6M 1Y	2Ý		5Y	7Y 10	DY 30Y
171P												4.82 4.48 4	_		3.68 3		57 3.78
0.3C											Disc 30/36	50 🔹 5Y	9	9-24+	7Y 10	02-05	

# AGENCY CMBS – SEARCH FOR CALL PROTECTION



## **INTRODUCTION TO AGENCY CMBS**

- Agency CMBS is a catch-all term referring to any Agency securitization (FNMA, FHLMC, GNMA) backed by commercial loans (e.g., income producing multifamily properties)
- ↗ Each agency has its own variations of Agency CMBS products:
  - FNMA: DUS and ACES
  - FHLMC: K-Certificates, PCs, and FRESBs
  - GNMA: Project Loan CMBS
- Each product comes with its own stipulations on collateral types, structure, and most importantly <u>call protection</u>
- ↗ Fannie & Freddie loans typically feature a balloon maturity, Ginnie loans are typically fully am
  - Fannie & Freddie ACMBS typically have back-loaded cash flow
  - Ginnie ACMBS are typically structured into CMOs with various WALs

## PREPAYMENT RESTRICTION FEATURES

- Multifamily loans securitized into Agency CMBS typically have prepayment restrictions that prohibit or disincentivize voluntary prepayment.
- **Prepayment Restrictions take the form of:**

🔿 HUB 🚺

- Lock-out (LO) voluntary prepayment is strictly prohibited
- Defeasance (D) in lieu of paying off the loan, the borrower buys & pledges Treasury securities to replicate the remaining P&I cashflows and maturity
- Yield Maintenance (YM) a formula-based prepayment penalty designed to compensate the lender/investor for adverse prepayment & reinvestment risk
- **Prepayment Penalty (PP)** penalty points charged to the prepaid amount of the loan; penalty points usually step-down according to a specific schedule
- Prepayment Penalty cashflows are allocated to ACMBS deals in different ways. In some bonds, the investor receives a proportionate share of YM or penalty cashflows. In other bonds, the YM or penalty cashflows are directed towards other tranches.



## **DUS MBS Examples**

FN BS799	95 M	ltge			- Ac	tions	• Ex	port 🔹	Setti	ngs					Yield	Table
US POOL					5.84	0(60)0	) CUSI	P 3140	LJ3D6	Poo	l Level 🖓			A	s of 03/20	23 -
3/2023	Ρ	C	В		Traits	HX,	Partia	l IO, B	. Coupor	1	4.71% Ma	aturity	3/1/28	NC 10	0% 2023	100%
3Мо				·	03/01	/2023	20,8	325,000	LTV		59Ac	crual 4/	/1-4/30			
6Mo				·	03/25	/2023	20,8	325,000	MAXLS		Ne	ext Pay 5	/25/23			
12Mo				·	Factor			1.0	DSCR (	Curr	) 1.250					
Life				•	# Loan	IS		1								
									) Price-to							
Settle	04	4/03/2	23		CF	-	(	CF	(	CF	CF	0	F	CF		CF
Vary			0		0 CPY	1	100 CF	γ	60 CF	Y	40 CPY	20 CP	Y	0 CPY	0	CPY
Price		101-2	27		4.33		4.2	29	4.3	32	4.33	4.3	3	4.33		4.33
Avg Life	9				4.96	5	4.4	47	4.8	34	4.89	4.9	2	4.96	; .	4.96
Mod Dur	ratio	n			4.35		3.9	96	4.2	26	4.29	4.3	2	4.35		4.35
Prin Wir	1	Year	•		3.1-5.0		3.1-4	.5	3.1-5	.0	3.1-5.0	3.1-5.	0	3.1-5.0	3.1	-5.0
	IS	pread	•		66		1	57	6	54	65	6	6	66		66
Mar23	Feb	Jan I	Dec	Nov	Oct :	Sep A	lug Ju	ul Jun	May	Apr	GOVT(I)	6M 1Y	2Ý 3Y	5Y	7Y 10Y	30Y
P												4.83 4.48 4.				3.78
C											Disc 30/36	50 🔹 3Y	102-02	5Y 99	-26+	



## FREDDIE K CMBS

HMS KO8	36 A2		•	Export 🔹			Sheets		Se	ettings	Yield Table
US CMBS	: FREDDIE			4.427(68)53	CUSIP 3	3137FKSH	0			95) Buy	%) Sell
03/23	1mo	0.00 h		40MMMob	1.60%		.41% Coupon	3.86%	Delay	24Maturity	11/25/2028
30D	0.00 3mo	0.00 L	TV	57.17Mfam	92.56%	AZ 12	.01% Descr	SC,AFC	CFace	833MMCreated	03/28/2023
60D	0.00 6mo	0.00 D	SCR	1.90		CA 8	3.89%		OFace	833MM1st Proj	04/25/2023
90+D	0.00 12mo	0.00 C	L Pls			CO 2	.54% # Loans	54	Factor	1.0000Next Pay	05/25/2023
						CT 2	.95%				Mthly
					1)	Price-to					
Settle	04/03/23	3	CF		CF	CI	-	CF	CF	CF	CF
Calls			N -	N	<b> </b> •	N .	N	•	N -	N 🔻	N 💌
Vary		0	0 CPY	100 CPY	1- 8	O CPY	60 CPY	1 4	0 CPY	20 CPY -	0 CPY -
Price	98-0	0	4.247	4.2	72	4.259	9 4.2	56	4.253	4.250	4.247
Avg Life	;		5.59	5.	19	5.39	9 5.	44	5.49	5.54	5.59
moanneo	Duration		4.94	4.	01	4.//	4.	82	4.80	4.90	4.94
Prin Win	Year	•	4.7-5.7	2.6-5	5.4	2.8-5.7	2.9-	5.7	3.1-5.7	3.6-5.7	4.7-5.7
Spread	I	•	59.7	61	6	60.6		).3	60.1		59.7
GOVT(I)	12:57 6M	4.83	1Y 4.48	2Y 4.06 3	/ 3.87	5Y 3.66	7Y 3.63 10	Y 3.56 3	OY 3.785	Y 99.846 7Y 102	.25 30/360 .



# Typical Bank Portfolio Mortgage Products Menu

- Generic Agency MBS
- Specified Agency MBS
- Agency Sequential CMO
- Agency PAC CMO
- Agency CMBS Fixed Rate
- Agency CMBS Variable Rate
- SBA pool Fixed Rate
- SBA pool Variable Rate



## VARIABLE RATE SBA POOL – <u>STATIC</u> RATES

BA 5303	307	Mtge			- A	ctio	ns 🔹	Expo	rt 🔹	Sett	ings									Yield	Table
US POOL					5.50	0(30	1)2 C	USIP	83164	\0KV1	Poc	ol Leve	el *						As c	f 03/2	023 -
3/2023	0P	0.00	В		Traits	; S				Coupo		ľ	5.5% Ma	aturity	(	5/25	5/48				
3Mo				•	01/03					LTV/H		-	-/Ac				4/30				
6Mo				•	04/25			-	-	MAXLS			Ne	ext Pa	У	6/25	5/23				
12Mo	~	~~	-	.	Facto	-	0	1.9969		WACLS					<b>51</b>				R AL		
Life	0	0.0		•	# Loa	ns				PRIME			+-2.00.	cap	Flr					hs to F	
Settle	0/	4/18/2	2		<u>ر</u>	F		CF	1)	Price-1	CF	.0	CF			CF			urrent CFl	PRIME	CF
Indices	0-	7/ 10/ 2		С			С			C		С	UF.		C		С			C	
Vary			0		10 CP			CPR		12 C			3 CPR		24 C	DD		1 30 CF		34	CPR
vary			~	-		×		SE IX		12 0		10	J GLIX		27 0		1	50 01	IX.	50	CLIX.
						_										_					
Price	1.0	101-1	6		5.6	2		5.70		5.	.57		5.42		5	.25		5./	08		4.89
	_					-												_			
						_		~							_			_			
Avg Life					7.1			9.50			.34		4.58			.50		2.1			2.29
Spread I				_	5.2			6.48			74		3.66			.93	_	_ 2.			2.04
Prin Win		Year		0.	2-25.		0.2	25.1	(	0.2-25		0.2	-25.1		0.2-2		0.	.2-25		0.2	25.1
		pread			19			214			.93		171			144			17		88
	Feb	Jan D	)ec	Nov	Oct	Sep	Aug	Jul	Jun	May	Apr	GOV		6M	1Y	2Y	3Y	_ 5Y	7Y	10Y	30Y
0P	0		-									12:5						3.66	3.63		3.78
0.0C	0.0	-										UISC	30/36	9U	• /	1 IU	02-08	TOA	99-1	LO_	



## VARIABLE RATE SBA POOL – RATE <u>SHOCKS</u>

BA 5303	07 N	ltge		<ul> <li>Act</li> </ul>	tions 🔹 Exp	ort 🔹	Setting	gs				Yield Table
US POOL				5.500	(301)2 CUSI	8316	AOKV1 [	Pool			β	s of 03/2023 -
	0P	0.0C	В	Traits	STANDARD,	-			5.5% Ma	-	25/48	
3Mo				01/01/			LTV/HLT	V	/Ac		-4/30	
6Mo				04/25/	2		MAXLS		Ne	xt Pay 6/2	25/23	
12Mo	~	~~~		Factor			WACLS		. 2.00	Coo Ela		Millio In Decet 1
Life	0	0.0		# Loans	5		PRIME	v: -1 -		. Cap Flr	0	Mths to Reset 1 ent PRIME 8.00000
Settle	04	/18/2	3	CF	0		CF		CF	CF		
Indices		,,	-	C	C+150	C+1		1	+50	C-50	C-100	C-150
Vary			0	10 CPR	10 CP		10 CPR		10 CPR	10 CPR	10 CPR	
			-									
	-											
Price		101-1	6	5.62	7.0	9	6.60		6.11	5.13	4.64	4.15
												ļ
Avg Life				7,19	7.3	-	7.31		7,25	7,12	7.05	6.99
Spread D		ion		5.23			5.05		5.14			1 1
Prin Win		.ion		0.2-25.1	0.2-25.		0.2-25.1		0.2-25.1	0.2-25.1		1 1
T T T T YY TT		pread		199	34		298		248	150		1 11
Mar23 F			ec No					pr	GOVT(I)	6M 1Y 2		7Y 10Y 30Y
0P	0	D'					A			4.82 4.48 4.06		
0.0C (	0.0								Disc 30/36		L02-08 10Y 9	

# BANK CASE STUDY – Loss Trade





# BALANCE SHEET MIX ANALYSIS

	2019Y	2020Y	2021Y	2022Q1	2022Q2	2022Q3	2022Q4
Cash & due from depository institutions	26,454	15,939	6,903	9,746	8,912	5,366	5,108
Federal funds sold and Repos	-	11,772	2,995	8,442	1,312	-	442
Total securities	26,962	50,528	90,546	102,141	107,562	112,194	111,670
Net loans and leases	83, <mark>1</mark> 86	84,359	85,604	84,970	85,773	89,465	93,152
Bank premises and fixed assets	1,621	1,683	1,535	1,487	1,442	1,426	1,381
Intangibles	-	-	-	-	-	-	-
All other assets	12,056	12,088	12,198	12,379	12,535	12,296	12,682
Total assets	150,279	176,369	199,781	219,165	217,536	220,747	224,435

250,000





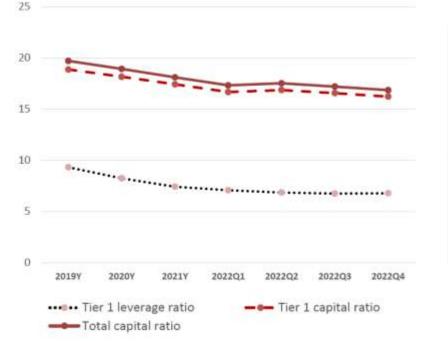
## **CURRENT INVESTMENT PORTFOLIO**

	2019Y	2020Y	2021Y	2022Q1	2022Q2	2022Q3	2022Q4
Govt. Agency	7,476	35,006	78,778	87,079	91,178	92,150	93,390
Municipal	8,316	7,663	5,659	5,243	4,974	4,880	4,630
MBS	10,366	8,065	5,218	4,368	3,974	3,524	3,326
U.S. Treasury	1,000	402	*		1.41		
Other Securities	3 <u>2</u> 91	≊ <b>≝</b>	-	- <b>-</b> 24	-	120	12
смо	157-0	5			(c <b>.</b>		
CMBS	8 <del>0</del> 10			-	2.00		3 <del>.</del>
Equity	1483	-	÷	1	8 <b>1</b> 0	8 <b>-</b> 8	<b>%</b>
Total Securities (Fair Value)	27,158	51,136	89,655	96,690	100,126	100,554	101,346
Life Insurance Assets	9,325	9,567	9,567	9,624	9,679	9,737	9,794
100,000 90,000 80,000 70,000 60,000 50,000 40,000 20,000 20,000 10,000	8,316 7,663 5,659 5,243	4,974 4,880 4,630	8,065 5,218 4,368 3,974 3,524 3,326	1,000 402 -	1 I I I	1 I I I I I	
Govt. Agency	Municip	al	MBS	U.S. Tr	reasury	Other Securities	3
🖬 2019Y	2020Y	<b>2021</b> Y	<b>2022Q1</b>	<b>2022Q2</b>	<b>2022Q3</b>	<b>2022</b> Q4	-

# **CHUB MARK'S ASSET GROWTH HAS OUTPACED CAPITAL RETENTION**

53 C 84 84	2019Y	2020Y	2021Y	2022Q1	2022Q2	2022Q3	2022Q4
Equity capital ratio	9.29	8.64	7.66	7.09	6.87	6.77	6.80
Tier 1 leverage ratio	9.34	8.26	7.44	7.09	6.87	6.77	6.80
CET1 capital ratio	18.88	18.17	17.43	16.68	16.87	16.57	16.23
Tier 1 capital ratio	18.88	18.17	17.43	16.68	16.87	16.57	16.23
Total capital ratio	19.71	18.93	18.11	17.33	17.53	17.21	16.86
Growth Rate of Loans	(6.1)	1.4	1.4	(2.9)	3.8	17.1	16.4
Growth Rate of Assets	(3.1)	17.4	13.3	38.8	(3.0)	5.9	6.7
Growth Rate of Deposits	(3.5)	19.2	14.6	43.1	(3.4)	5.0	(29.8)
Growth Rate of Tier 1 Capital	(2.4)	2.1	2.5	2.5	0.1	0.5	1.0

#### **REGULATORY CAPITAL RATIO TRENDS**



#### **BALANCE SHEET GROWTH RATES**





## **BROKER STRATEGY RECOMMENDATION**

### Summary of Strategies

Impact on Earnings						
Net Interest Income	5,229	6,134	905	5,562	333	
Net Interest Margin	2.56%	3.42%	0.85%	3.07%	0.51%	: evaluate impact
Net Income	1,154	1,869	715	1,417	263	
ROAA	0.53%	0.97%	0.44%	0.73%	0.20%	STEP 2: evaluate
ROAE	7.70%	12.47%	4.77%	9.46%	1.76%	impact to Tier 1
Pretax Gain / (Loss)		(2,505	5)	(1,029	))	Leverage
After-tax Gain / (Loss)		(1,979	9)	(813)	)	
Earnback Period (Years)		2.77		3.09		
Impact on Capital						
Tier 1 Leverage	6.80%	6.64%	(0.16%)	7.18%	0.38%	STEP 3: consider
CET1 Risk Based	16.23%	14.89%	(1.34%)	16.22%	(0.01%)	the Earnback
Tier 1 Risk Based	16.23%	14.89%	(1.34%)	16.22%	(0.01%)	Period
Total Risk Based	16.86%	15.55%	(1.31%)	16.88%	0.02%	
Tangible Equity Ratio	6.72%	7.47%	0.75%	7.46%	0.74%	
TCE / TA	6.72%	7.47%	0.75%	7.46%	0.74%	
Impact on -100 EVE		(549)		(594)	)	
Impact on +300 EVE		1,585		1,961		



### **Strategy 1: Transaction Detail**

Strate

Portfolio

Current P

Security

Pro Form

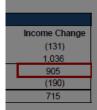
Liability S

Liabilities

CD To

Earnback period is **longer** than the average life of the securities

Portfolio Summary	Current Face	Book Price	Market Price	Gain / Loss	Book Yield	Avg. Life	l C
Current Portfolio	113,875	100.03	90.69	(10,639)	1.51	3.5	
Security Sales	24,500	100.00	89.78	(2,505)	0.54	2.6	
Pro Forma Portfolio	89,375	100.04	90.94	(8,134)	1.78	3.7	_
Pro Forma Portfolio	Par	100.04	90.94 Market	(8,134) Gain /	1.78	3.7 Rem.	
	-	100.04			1.78 Rate		



Effect	on Income (Book Value	s)	
	Yield	Amount	Income Change
Interest Income Given Up	0.54	24,500	(131)
Reduction in Interest Expense	4.60	22,521	1,036
Cumulative Effect on Pretax NII			905
Provision for Taxes (Assumes 21% Tax Rate	e)		(190)
Cumulative Effect on Net Income			715



### **Strategy 2: Transaction Detail**

Strategy	2	<b>S</b> 0	l١
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## Earnback period is slightly **shorter** than the average life of the securities but still exceeds 3 years

Category Agency Bull Callable Age Agency Step MBS Fixed Municipal CD Total

100.03	90.69	(40.620)			
the second s		(10,639)	1.51	3.5	2.9
100.25	95.78	(1,029)	2.99	3.8	2.8
99.97	89.40	(9,610)	1.14	3.4	3.0
	Market Price	Gain / Loss	Rate	Rem. Mat.	Eff. Dur.
	100.00	-	4.60	0.0	0.0
		99.97 89.40 Market Price	99.97 89.40 (9,610) Market Gain / Price Loss	99.97 89.40 (9,610) 1.14 Market Gain / Price Loss Rate	99.97 89.40 (9,610) 1.14 3.4 Market Gain / Rem. Price Loss Rate Mat.

but still exceeds 3 years

Effect or	n Income (Book Value	s)	
	Yield	Amount	Income Chang
Interest Income Given Up	2.99	23,083	(691)
Reduction in Interest Expense	4.60	22,270	1,024
Cumulative Effect on Pretax NII		- 16-	333
Provision for Taxes (Assumes 21% Tax Rate)	(70)		
Cumulative Effect on Net Income			263

If FHLB rate averages <u>below</u> 4.60% over the next 3 years (expected to), the bank may never earn back the

OSS

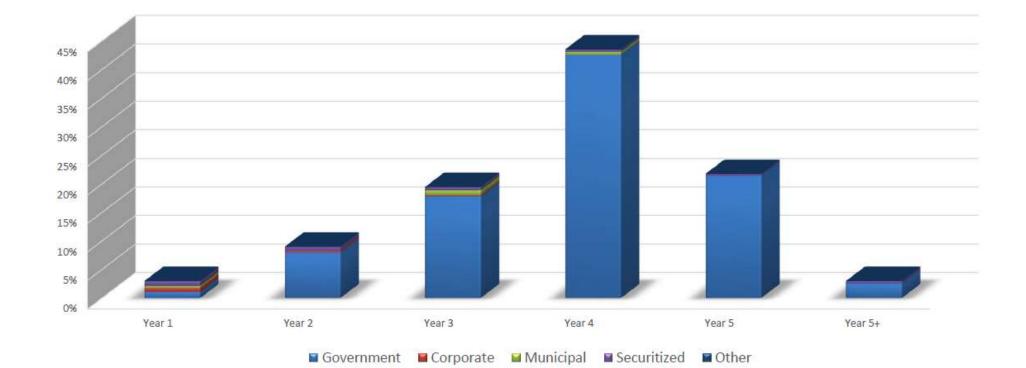


# FED FUNDS RATE PROBABILITY

Show Models	>>			C Ena	ble Override	
egion: United States »		Instr	ument: Fed Funds Fu	and the second se		
arget Rate	4.75					
ffective Rate	4.57		Imp. O/N Rate		02/13/2023	
Meeting	#Hikes/Cuts	%Hike/Cut	Imp. Rate ∆	Implied Rate	A.R.M	
03/22/2023	+1.015	+101.5%	+0.254	4.838	0.25	
05/03/2023	+1.834	+81.9%	+0.458	5.042	0.25	
06/14/2023	+2.290	+45.6%	+0.573	5.156	0.25	
07/26/2023	+2.415	+12.4%	+0.604	5.188	0.25	
09/20/2023	+2.270	-14.5%	+0.567	5.151	0.25	
11/01/2023	+1.954	-31.6%	+0.488	5,072	0.25	
12/13/2023	+1.381	-57.3%	+0.345	4.929	0.25	
01/31/2024	+0.655	-72.6%	+0.164	4,748	0.25	
			hikes/cut %Hike/C	<b>ut</b> – probability of a 25 bps rate hike/cu	ıt	
			hikes/cut %Hike/C Imp. Rat Implied I	ts	ıt ps	
mplied Overnight Rate &	Number of Hikes/Cuts		hikes/cut %Hike/C Imp. Rat Implied I	ts <b>ut</b> – probability of a 25 bps rate hike/cu e – cumulative implied rate change in b <b>Rate</b> – implied effective rate after hikes	ıt ps /cuts	
5.2 Implied Policy Rate (%)		1 1	hikes/cut %Hike/C Imp. Rat Implied I	ts <b>ut</b> – probability of a 25 bps rate hike/cu e – cumulative implied rate change in b <b>Rate</b> – implied effective rate after hikes	it ps /cuts Maximize	
5.2 Implied Policy Rate (%)			hikes/cut %Hike/C Imp. Rat Implied I	ts <b>ut</b> – probability of a 25 bps rate hike/cu e – cumulative implied rate change in b <b>Rate</b> – implied effective rate after hikes	it ps /cuts Maximize	
5.2 Implied Policy Rate (%)			hikes/cut %Hike/C Imp. Rat Implied I	ts <b>ut</b> – probability of a 25 bps rate hike/cu e – cumulative implied rate change in b <b>Rate</b> – implied effective rate after hikes	it ps /cuts Maximize	
nplied Overnight Rate & 5.2- Implied Policy Rate (%) Number of Hikes/Cuts Priced I 5.1-			hikes/cut %Hike/C Imp. Rat Implied I	ts <b>ut</b> – probability of a 25 bps rate hike/cu e – cumulative implied rate change in b <b>Rate</b> – implied effective rate after hikes	it ps /cuts Maximize	
5.2 Implied Policy Rate (%) Number of Hikes/Cuts Priced I 5.1			hikes/cut %Hike/C Imp. Rat Implied I	ts <b>ut</b> – probability of a 25 bps rate hike/cu e – cumulative implied rate change in b <b>Rate</b> – implied effective rate after hikes	it ps /cuts Maximize	
5.2 Implied Policy Rate (%) Number of Hikes/Cuts Priced I 5.1			hikes/cut %Hike/C Imp. Rat Implied I	ts <b>ut</b> – probability of a 25 bps rate hike/cu e – cumulative implied rate change in b <b>Rate</b> – implied effective rate after hikes	it ps /cuts Maximize	
5.2- Implied Policy Rate (%) Number of Hikes/Cuts Priced I			hikes/cut %Hike/C Imp. Rat Implied I	ts <b>ut</b> – probability of a 25 bps rate hike/cu e – cumulative implied rate change in b <b>Rate</b> – implied effective rate after hikes	it ps /cuts Maximize	
5.2 Implied Policy Rate (%) Number of Hikes/Cuts Priced I 5.1			hikes/cut %Hike/C Imp. Rat Implied I	ts <b>ut</b> – probability of a 25 bps rate hike/cu e – cumulative implied rate change in b <b>Rate</b> – implied effective rate after hikes	it ps /cuts Maximize	
5.2 Implied Policy Rate (%) Number of Hikes/Cuts Priced I 5.1			hikes/cut %Hike/C Imp. Rat Implied I	ts <b>ut</b> – probability of a 25 bps rate hike/cu e – cumulative implied rate change in b <b>Rate</b> – implied effective rate after hikes	nt ps /cuts 2.5 2.0 1.5 1.0	

# **O HUB TAYLOR** ADVISORS PORTFOLIO ANALYTICS – CUMULATIVE CASH FLOWS

Scenario	Government	Corporate	Municipal	Securitized	Other	Total	Cumulative
Year 1	1,328	782	464	951	<u>2</u> 2	3,525	3%
Year 2	9,353	259	54	825	-	10,491	12%
Year 3	20,797	258	946	622	-	22,623	32%
Year 4	49,540	1.0	539	471	<b>7</b> .	50,550	75%
Year 5	24,976	0,73	5	326	-	25,302	97%
Year <mark>5</mark> +	3,040		2	478	2	3,518	100%
Total	109,034	1,299	2,003	3,673	85231	116,009	
% ofTotal	94%	1%	2%	3%	0%		



# **C HUB** LOSS TRADE SUMMARY COMMENTS/RECOMMENDATIONS

## Balance Sheet Considerations

- The bank's asset growth has outpaced capital generation, which pressured Leverage Ratio
- Most, if not all, of the bank's investment portfolio is designated as Held-To-Maturity
  - Selling HTM bonds would likely "taint" the portfolio
- Loss Trade Comments
  - Scenario 1 results in decrease of Leverage Ratio
  - Loss earnback period is not favorable it is too long for both Scenarios
    - For Scenario 1 it is longer than remaining life of the bonds
  - Earnback assumes FHLB rate of 4.60% if this rate average lower over, the earnback period would extend
- Additional Considerations
  - The bank can benefit from investment strategy adjustment to include better risk/reward sectors to lead to higher performance over longer horizons
  - More work may need to be done on liquidity assessment and management and how to retain and grow deposits, in addition to capital stress testing